

Final Calculation for Fourth Year's Allocation

FedLoan Servicing (PHEAA), Great Lakes, Nelnet, and Sallie Mae

Attachment to August 2012 Electronic Announcement

ONGOING ALLOCATION METRIC CALCULATION

FINAL SCORE BY ALLOCATION METRIC

METRIC		Servicers			
		FedLoan Servicing (PHEAA)	Great Lakes	Nelnet	Sallie Mae
1	Defaulted borrower count	1.29%	1.43%	0.98%	1.35%
2	Defaulted borrower amount	0.77%	0.85%	0.58%	0.77%
3	Borrower Survey	75.25	75.42	73.92	72.75
4	School Survey	72.84	77.67	74.42	72.00
5	FSA Survey	70.75	72.75	65.00	64.25

ALLOCATION EACH SERVICER WILL RECEIVE

	Total Score	% of New Volume Servicer Will Receive (Total Score / Combined Totals)	New Borrowers (based on 3.6 M total new borrowers)
FedLoan Servicing (PHEAA)	13.50	27.00%	972,000
Great Lakes	14.00	28.00%	1,008,000
Nelnet	15.00	30.00%	1,080,000
Sallie Mae	7.50	15.00%	540,000
Combined Totals	50	100.00%	3,600,000