

**Final Calculation for Third Year's Allocation  
 FedLoan Servicing (PHEAA), Great Lakes, Nelnet, and Sallie Mae**

**Attachment to August 2011 Electronic Announcement**

**ONGOING ALLOCATION METRIC CALCULATION**

**FINAL SCORE BY ALLOCATION METRIC**

METRIC		Servicers			
		FedLoan Servicing (PHEAA)	Great Lakes	Nelnet	Sallie Mae
<b>1</b>	Defaulted Borrower Count	1.54%	1.44%	1.89%	1.29%
<b>2</b>	Defaulted Borrower Amount	0.96%	0.80%	1.10%	0.66%
<b>3</b>	Borrower Survey	74.44	72.14	71.36	72.51
<b>4</b>	School Survey	71.21	74.68	71.49	70.35
<b>5</b>	Federal Personnel Survey	71.50	73.75	70.25	69.00

**ALLOCATION EACH SERVICER WILL RECEIVE**

	Total Score	% of New Volume Servicer Will Receive (Total Score / Combined Totals)	New Borrowers (based on 4.1M total new borrowers)
<b>FedLoan Servicing (PHEAA)</b>	13.0	26.00%	1,066,000
<b>Great Lakes</b>	16.0	32.00%	1,312,000
<b>Nelnet</b>	8.0	16.00%	656,000
<b>Sallie Mae</b>	13.0	26.00%	1,066,000
<b>Combined Totals</b>	<b>50.0</b>	<b>100.00%</b>	<b>4,100,000</b>